

# THE HUSTLE GAME

SCHOLARHIPS

1

2

3

4

5

6



START

MOVE FORWARD

SKIP AHEAD

DO THE  
HUSTLE!

LOSE A TURN

SPRINT TO  
THE END

# Game Rules

## How to Start and Sustain Your Scholarship Hustle

The search for scholarships is always on. Do you know where to look? This session will students in the right direction as they navigate the landscape of searching for and securing scholarship dollars.

Set Up

Game  
Pieces

Tips to Win

# Introduction

As the Associate Director of Scholarships, my main goal is to help students graduate. Along the way on their journey, I would like to help guide them to borrow loans responsibly, keep up their scholarship application stamina which I call – the “Scholarship Hustle”, and teach them how to use their scholarship dollars to reduce their overall debt before graduating.



**Get paid to go  
to school!**

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# GAME PIECES

Who are the players to The Hustle Game



**STAFF  
MEMBER**



**STUDENT**



**DONOR**



**CAMPUS  
PARTNER**

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# Winning Tips

Here are some quick tips on how to win the game!

1

Know the Basics

2

Find out how to Hustle

3

Keep Hustling

# Game Rules

## How to Start and Sustain Your Scholarship Hustle

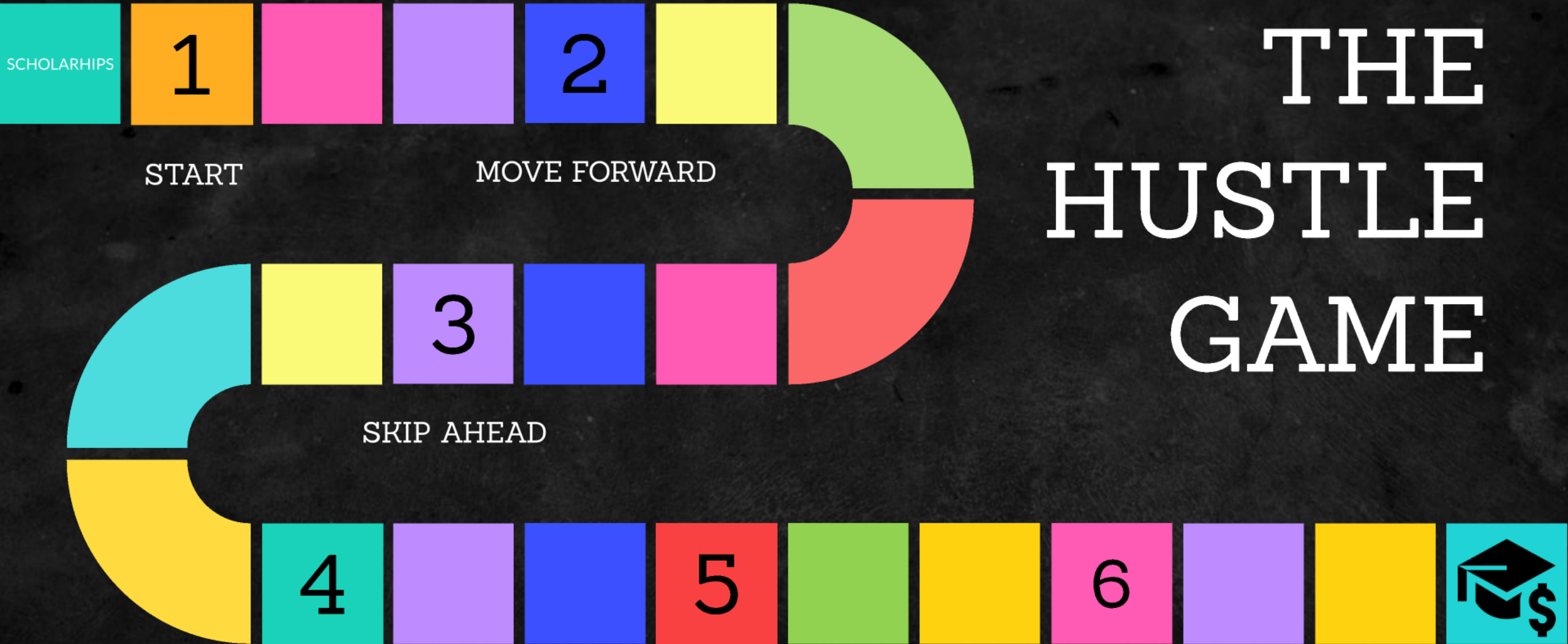
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# BASICS

What are scholarships?

Where do Scholarships come from?

What can they be used for?



TIP: By knowing the basics players can understand how to handle scholarships going forward!



TIP: Most scholarships have guidelines called MOU - Memorandum of Understandings. These must be followed when awarding aid.

Essential  
understandings

# Essential understandings

## All about scholarships

### What are scholarships?

- Funds where students do not have to pay back
- Funds where students can apply for outside of Financial Aid

### Where do Scholarships come from?

- Endowments
- Foundations
- Federal or State
- Community

### What can they be used for?

- Tuition
- Fees
- Room & Board
- Books
- Educational Costs

# BASICS

What are scholarships?

Where do Scholarships come from?

What can they be used for?

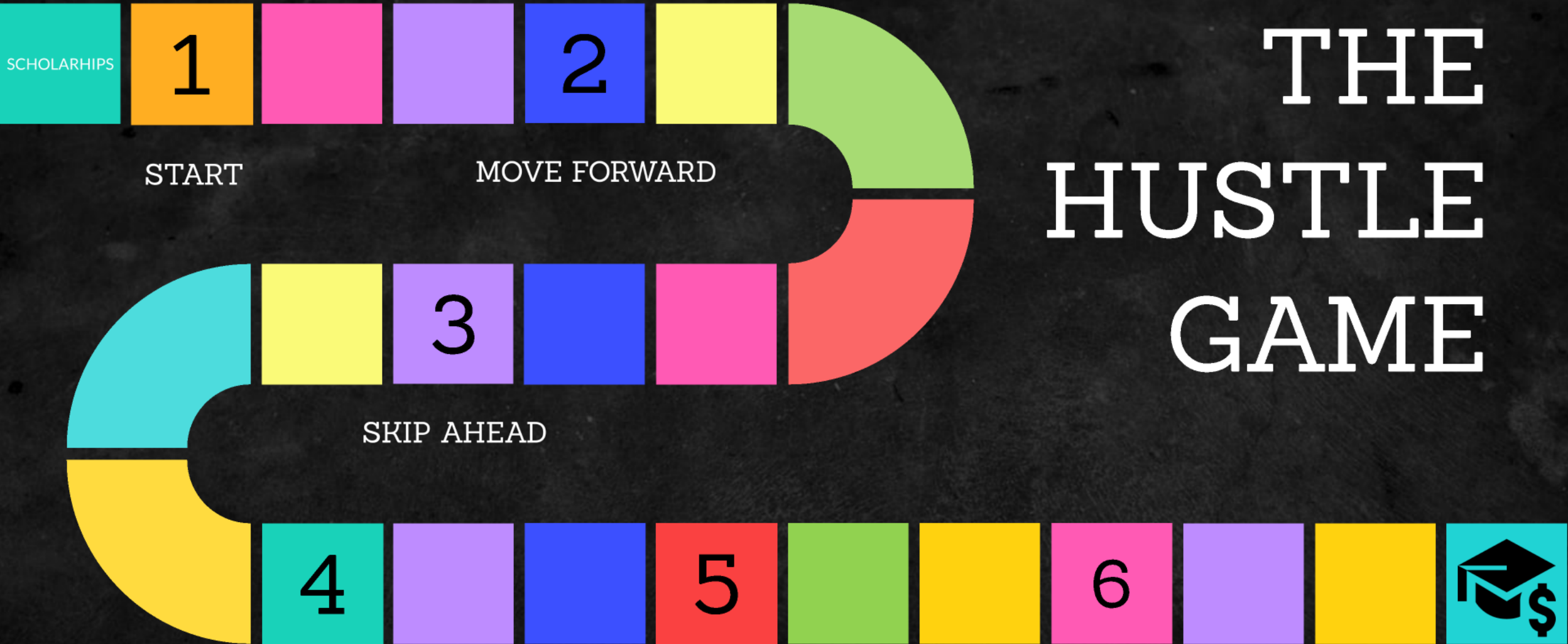


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## ✗ MYTHS:

1. College scholarships are only for certain students.
2. There is too much competition.
3. It's too hard to apply for scholarships.
4. Don't waste your time with the small ones.
5. It's too hard to find scholarships for college.
6. Applying for scholarships is a one-time thing.
7. You only need to apply for a few scholarships.
8. Filling out the FAFSA is all you need.

Reality

# Reality

What we can tell students to encourage them to apply to scholarships and aid them in sustaining their hustle.

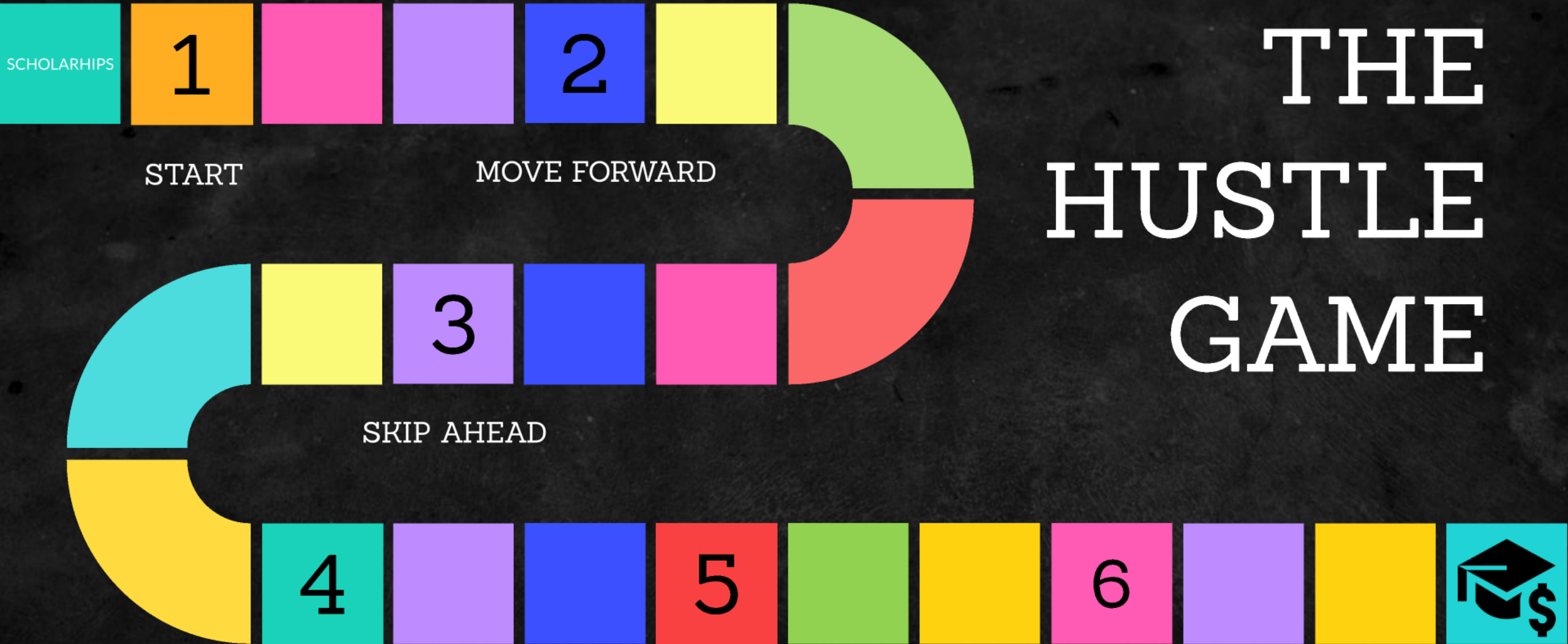
-  Scholarships are awarded to all types of students.
-  More than \$100 million dollars in scholarships go unclaimed every year!
-  Not every scholarship makes you jump through hoops to apply.
-  Many are in the \$500 to \$1000 range. You may think they're not worth it, but they can add up.
-  Scholarships can be found on campus, google, and through your community.
-  Not all scholarships require essays and you can repurpose your essays.
-  Apply for scholarships through out your whole college career.
-  FAFSA is used with scholarships, but a separate applications are required.

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Reality





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# SCHOLARSHIP HUSTLE

How-to-guide on getting your hustle on!

Step 1: Start

Step 2: Execute and Continue

Step 3: Repeat



Step 1

Step 2

Step 3

# Step 1: Start 🕒



Best time to start is now. Get more familiar with the applications and deadlines.



FAFSA is a great start, but also include MHEC. Department of Labor, Google, your job or parents jobs, and more.



Search your campus websites for scholarships. Plus if you have a scholarships data base!

# Best Times for Scholarships



Search Hack:  
scholarship "deadline:  
july"

## March - May

Spring Break

Summer Break



## June - July

Deadlines B4  
Fall Semester



## August - October

There may be campus  
based scholarships  
who are looking for  
applicants.



## December - January

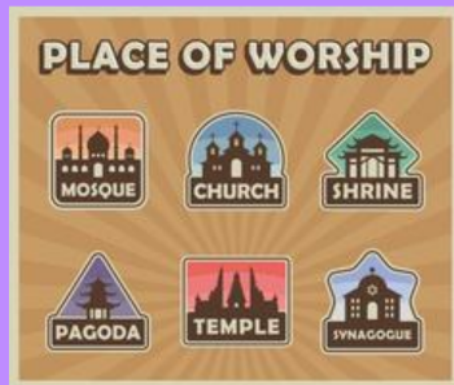
These months are  
usually when winners  
are announced



# Best Places for Scholarships



careeronestop



# SCHOLARSHIP HUSTLE

How-to-guide on getting your hustle  
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Step 1: Start

Step 2: Execute and Continue

Step 3: Repeat



Step 1

Step 2

Step 3

# Step 2: Executing



- Writing your Essay Advice:
- Something that interests you
  - Your Why (Reason)
  - Your Inspiration



- Writing your Essay Advice:
- Review for any mistakes
  - Get feedback
  - Keep a copy of your essay



- Writing your Essay Advice:
- Keep organized - Hustle Sheet
  - Repurpose your essays
  - Answer the questions & follow the rules.

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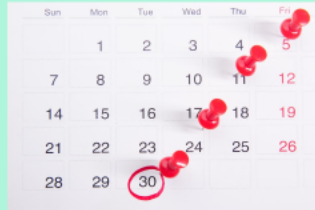
Step 1

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Step 3



# Step 3 Repeat



Set your calendar for reoccurring annual dates to remind you to re-apply.



Apply even if - you didn't receive the scholarship last time, try & try again. Make sure you answered the questions.



Do a search for scholarships now and set your calendar for future opportunities. Continue to search your institutions as new scholarships come through.

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How-to-guide on getting your hustle on!

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Step 2: Execute and Continue

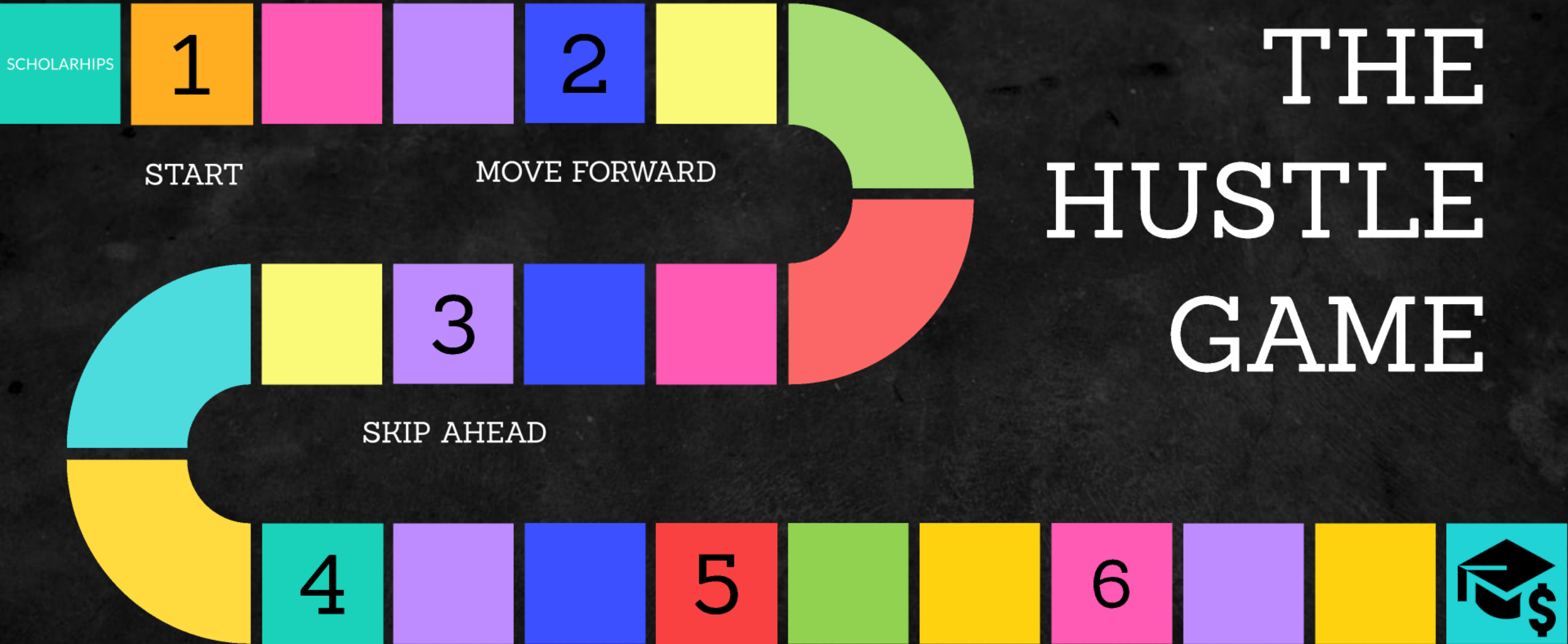
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# BEWARE OF SCAMS



Payments for Scholarships  
Seminar for Guaranteed \$  
Credit Card to Hold Slot  
Processing Fees

Signs of a  
Scholarship  
Scam

You Were  
Scammed

# Signs of a Scholarship Scam

“The scholarship is guaranteed or your money back.”

“You can’t get this information anywhere else.”

“I just need your credit card or bank account number to hold this scholarship.”

“We'll do all the work. You just pay a processing fee.”

“The scholarship will cost some money.”

“You're a finalist [for a contest you never entered].”

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# You Were Scammed!

## What To Do If You Paid a Scammer

Scammers often ask you to pay in ways that make it tough to get your money back. No matter how you paid a scammer, the sooner you act, the better. Learn more about how to get your money back.



## Report Scams

Report financial aid and scholarship scams to the FTC at [ReportFraud.ftc.gov](https://ReportFraud.ftc.gov) your state attorney general

# BEWARE OF SCAMS

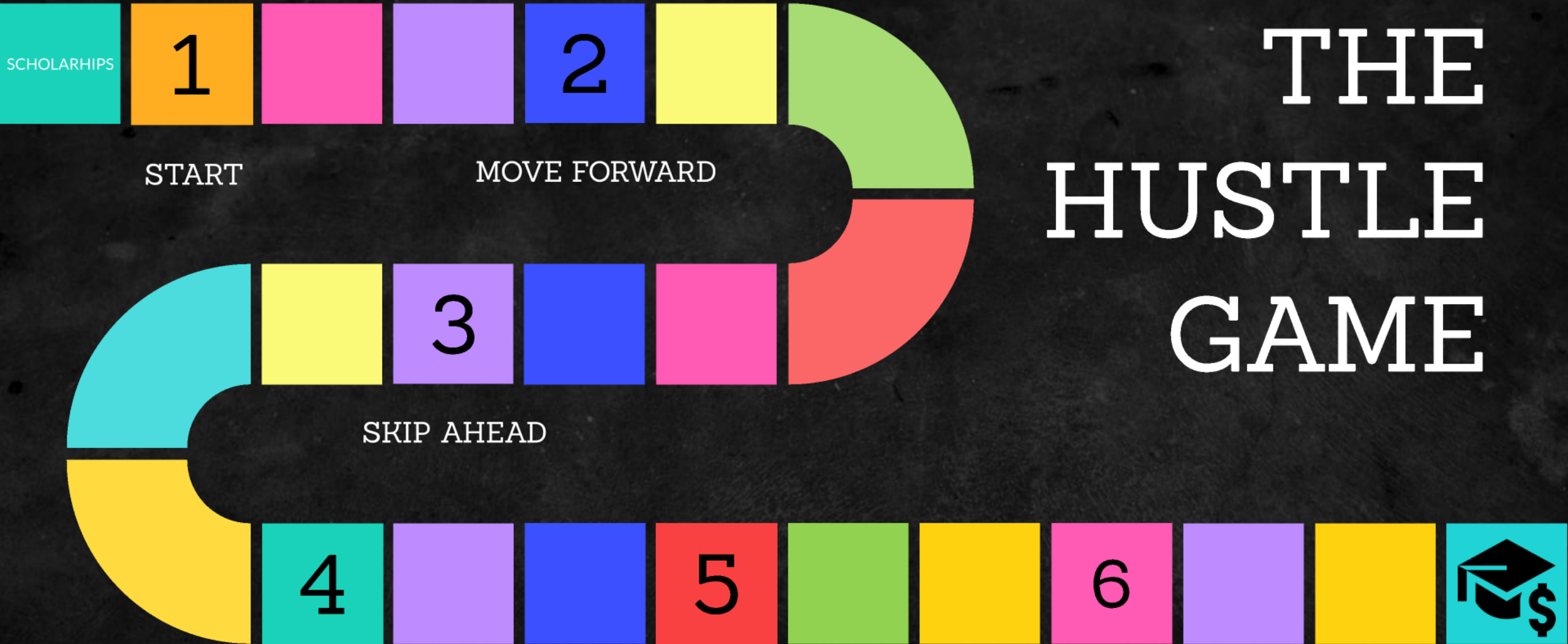


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# Sprint to the End

Summary of our Hustle Game. Make sure you are ready to receive!

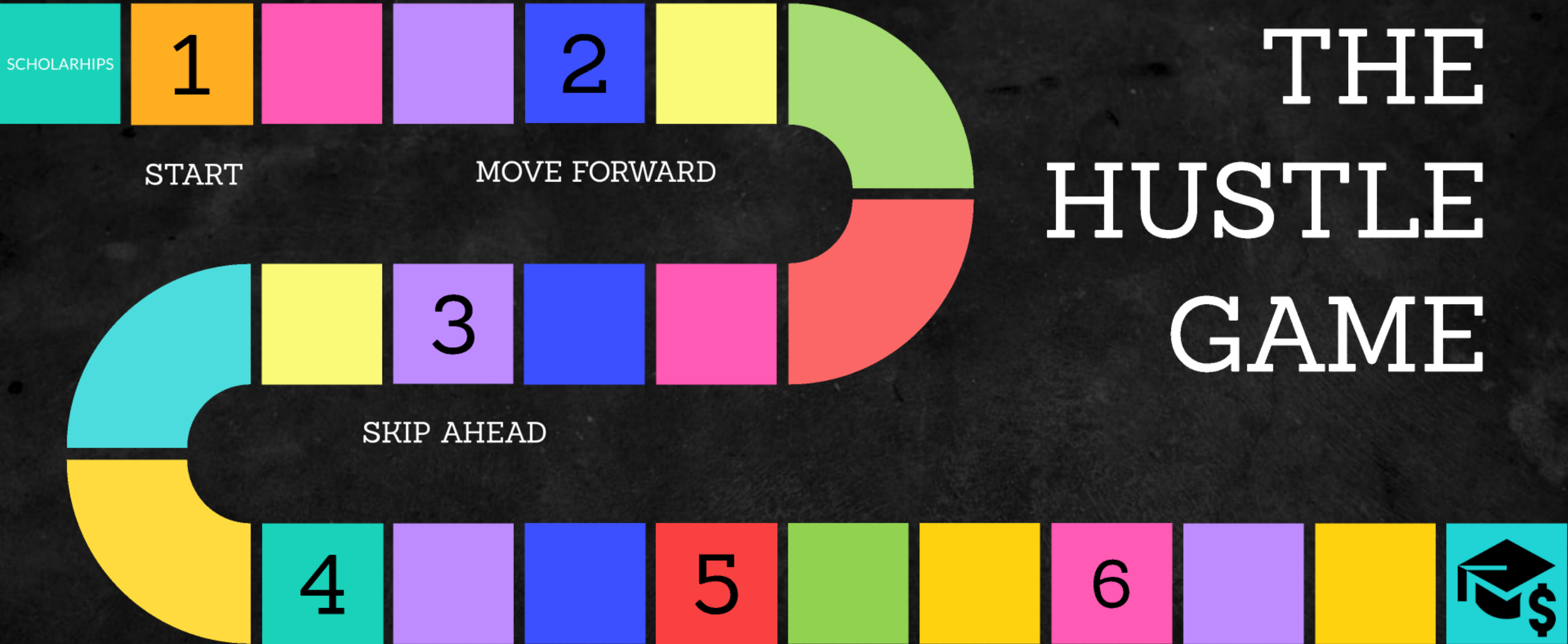


## Hustle Game

Set your Calendar for future dates

Where to send the funds WHEN  
you receive \$\$ - Student Business  
Office





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